

# BRUNSWICK FAMILY ASSISTANCE AGENCY, INC.

# **Audited Financial Statements**

for the year ended

December 31, 2020

(with comparative totals for 2019)



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Brunswick Family Assistance Agency, Inc. Shallotte, North Carolina

We have audited the accompanying financial statements of Brunswick Family Assistance Agency, Inc. ("BFA"), a nonprofit organization, which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows, for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

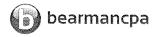
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BFA as of December 31, 2020 and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Prior Year Summarized Comparative Information

We have previously audited BFA's 2019 financial statements and our report dated March 15, 2020 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Bearman CPA PLC

Wilmington, North Carolina April 30, 2021



## **Statement of Financial Position**

as of December 31, 2020 (with comparative totals for 2019)

	12/31/20		12/31/19	
Assets				
Cash and Cash Equivalents (Note 3c)	\$	643,340	\$	510,863
Accounts Receivable (Note 5)		64,221		26,753
Inventory (Note 6)		58,472		59,999
Prepaid Expenses & Other Assets		12,377		11,814
Investments (Note 7)		321,346		175,167
Property & Equipment (Note 8)		65,718		71,470
Total Assets	<u> </u>	1,165,474	\$	856,066
Liabilities & Net Assets				
Accounts Payable & Accrued Liabilities (Note 9)	\$	53,932	\$	58,432
Total Liabilities	P	53,932	~~~	58,432
Net Assets				
Without Donor Restrictions		,		
Undesignated (Note 3b)		585,102		555,834
Designated by the Board of Directors (Note 3b)		204,471		170,000
		789,573		725,834
With Donor Restrictions (Notes 3b & 10)		321,969		71,800
Total Net Assets		1,111,542		797,634
Total Liabilities & Net Assets	\$	1,165,474	\$	856,066

The accompanying notes are an integral part of these financial statements.

## **Statement of Activities**

for the year ended December 31, 2020 (with comparative totals for 2019)

	Without Donor Restrictions	With Donor Restrictions	2020 Total	2019 Total
OPERATING				
Revenue				
Private Grants & Contributions (Note 5)	\$ 636,846	\$ 588,114	1,224,960	\$ 895,003
Donated Goods (Notes 5 & 11)	1,098,412	-	1,098,412	1,016,883
Government Grants & Contracts (Note 5)	191,744	104,346	296,090	255,873
Thrift Store Sales	33,571	-	33,571	162,252
Special Events Revenue	-	-	-	12,351
Investment Income (Note 7)	29,581	-	29,581	24,255
Other Income	3,181		3,181	4,400
Net Assets Released from Restriction (Note 10)	442,291	(442,291)		_
Total Revenue	2,435,626	250,169	2,685,795	2,371,017
Expense				
Program (Note 3e)	2,239,001	-	2,239,001	2,366,398
Management & General (Note 3e)	171,441	-	171,441	143,059
Fundraising (Note 3e)	41,517		41,517	46,117
Total Expense	2,451,959		2,451,959	2,555,574
Increase (Decrease) in Net Assets from Operations	(16,333)	250,169	233,836	(184,557)
NON-OPERATING				
Paycheck Protection Loan Forgiven (Note 14)	80,072	_	80,072	
Change in Net Assets	63,739	250,169	313,908	(184,557)
Net Assets Beginning of Year	725,834	71,800	797,634	982,191
Net Assets End of Year	\$ 789,573	\$ 321,969	\$ 1,111,542	\$ 797,634

The accompanying notes are an integral part of these financial statements.

# **Statement of Functional Expenses**

for the year ended December 31, 2020 (with comparative totals for 2019)

Expense Type	Program	Management & General	Fundraising	<b>2020</b> Total	2019 Total
Wages & Benefits	\$ 358,955	\$ 97,328	\$ 28,693	\$ 484,976	\$ 460,562
Contracted Services	-	42,948	-	42,948	19,909
Client Assistance (Note 11)	1,706,261	-	-	1,706,261	1,843,881
General Operations	42,766	12,980	9,798	65,544	69,064
Occupancy (Note 12)	111,307	17,023	2,619	130,949	144,217
Depreciation (Note 12)	19,712	1,162	407	21,281	17,491
Total Expense	2,239,001	171,441	41,517	2,451,959	2,555,124

## **Statement of Cash Flows**

for the year ended December 31, 2020 (with comparative totals for 2019)

	 2020		2019
Cash Flows from Operating Activity			
Change in Net Assets	\$ 313,908	\$	(184,557)
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:			
Changes in certain assets and liabilities:			
Accounts Receivable	(37,468)		3,985
Prepaid Expenses Inventory	(563) 1,527		(10,528) 81,982
Accounts Payable & Accrued Expenses	(4,500)		10,981
Realized & unrealized (gains) losses on investments  Donation of Stock	(25,096) (16,525)		(16,815) (5,023)
Depreciation	 21,281		17,941
Net Cash Provided by Operating Activities	 252,564	4	(102,034)
Cash Flows from Investing Activities			
Purchases of Investments	(121,083)		(163,586)
Proceeds from Sale of Investments	16,525		165,395
Purchases of Property & Equipment	 (15,529)		(25,626)
Net Cash Used in Investing Activities	 (120,087)		(23,817)
Cash Flows from Financing Activities			
None	 		_
Net Cash Provided by Financing Activities	 -		
Net Increase (Decrease) in Cash	 132,477		(125,851)
Cash and cash equivalents, beginning of year	 510,863		636,714
Cash and cash equivalents, end of year	\$ 643,340	\$	510,863

The accompanying notes are an integral part of these financial statements.

#### **Notes to Audited Financial Statements**

December 31, 2020

#### 1. Organization

Brunswick Family Assistance Agency, Inc. ("BFA") is a North Carolina nonprofit corporation organized in August 1981. The organization is exempt from income taxes under the Internal Revenue Service Code Section 501(c)(3). As such, contributions to the organization are generally tax deductible.

#### 2. Mission

BFA is dedicated to improving the lives of families and individuals in crisis in Brunswick County, who are willing to help themselves, by providing emergency assistance and educational and skills development programs. The organization envisions a community where all people have access to an adequate and nutritious supply of food and sufficient resources to sustain themselves.

BFA achieves its mission through a wide variety of programs that provides: life-sustaining aid including food, emergency financial assistance (e.g., utilities, housing, emergency shelter) and disaster relief services; case management services to help homeless and near homeless families and individuals; and referral services to increase awareness of other area resources available to clients.

#### 3. Summary of Significant Accounting Policies

BFA prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit organizations using the accrual basis of accounting. As such, revenues are recorded when earned and expenses are recorded when incurred. The significant accounting and reporting policies used by the organization are described below to enhance the usefulness and understandability of the financial statements.

#### 3a. Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the organization's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The organization's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

#### 3b. Net Asset Classes

The Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) topic 958, "Not-for-Profit Entities," requires the reporting of the organization's activities by net

## **Notes to Audited Financial Statements**

December 31, 2020

asset class. The financial statements report net assets and changes in net assets based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions are resources available for use in general operations and not subject to donor (or certain grantor) restrictions. The only limits on their use are the broad limits resulting from the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

#### Board-Designated Funds

The organization's board of directors has designated \$204,471 of BFA's unrestricted net assets to be used to fund various initiatives: capital improvements (\$84,471); client assistance (\$65,000); and emergency food and shelter (\$55,000). Since none of the funds are donor-restricted, the board of directors may remove or change the designations as it sees fit.

Net assets with donor restrictions are resources that are subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are permanent in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. As of December 31, 2020, BFA held no net assets with permanent donor restrictions. See Note 10 for a discussion of other donor-restricted net assets held as of December 31.

### 3c. Cash and Cash Equivalents

The organization considers short-term, interest bearing, highly liquid investments with original maturities of three months or less to be cash equivalents for purposes of financial statement presentation. At various times during the year, the organization's cash balance in financial institutions has exceeded the Federal Deposit Insurance Corporation (FDIC) insurance limit of \$250,000 per depositor. The financial institutions have strong credit ratings and management believes that the credit risks related to these deposits are minimal.

#### 3d. Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in unrestricted net assets unless the use of the contributed assets is specifically restricted by the donor (see *Note 3b*, previously). Also see *Note 10*, *Restrictions on Net Assets and Note 5*, *Grants & Contributions*.

## **Notes to Audited Financial Statements**

December 31, 2020

Contributed services are only recorded if they meet the requirements for recognition (such as if they require specialized skills and would otherwise have been purchased by the organization). These requirements are outlined in FASB ASC 958-605-25-16, "Contributed Services." While many individuals volunteer significant amounts of time and perform a variety of tasks for the organization, their services do not meet the criteria for recognition and are, therefore, not reflected in the financial statements.

The organization receives a large amount of donated food that is distributed to clients through its food pantry. The agency logs and weighs all food received and assigns a fair value to the donation based on its weight. Donations are assigned a value based on the average price per pound the agency would pay if it were to buy a basket of typically donated items. The donated goods were valued at \$1.58 per pound. Also see *Note 11*, *Client Assistance & Donated Goods*.

BFA distributes donated toys and school supplies at Christmas and "Christmas in July," respectively, to area families. It estimates the value of each gift bag at \$100 based on the price the agency would have had to pay for the contents of a typical bag if they had not been donated. Also see *Note 11*, *Client Assistance & Donated Goods*.

#### 3e. Functional Allocation of Expenses

The Statement of Activities presents expenses by functional classification (program, management and general, and fundraising). Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using an objective basis for the following expense categories:

<b>Expense Category</b>
Wages & Benefits
General Operations
Occupancy

#### Method of Allocation by Function

Time and effort (e.g. staff members' time tracking) Time and effort (e.g. staff members' time tracking) Usage of space (e.g. square footage by function)

The Statement of Functional Expenses presents these same expenses by both the functional category (program, management and general, and fundraising) and by natural classification (e.g. wages, contracted services).

Management and General activities include the functions necessary to provide support for the organization's program. These include those that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar activities that ensure an adequate working environment and an equitable employment program.

#### **Notes to Audited Financial Statements**

December 31, 2020

Fundraising activities include publicizing and conducting fundraising campaigns; maintaining donor lists; conducting special fundraising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others.

#### 3f. Investments

Investments are reported at their fair value in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets. Investment income and gains are reported as increases in unrestricted net assets as there are no donor-imposed restrictions upon them. Also see *Note 7 Investments*.

#### 3g. Property & Equipment

BFA capitalizes property and equipment costing more than \$1,000 with a useful life of more than one year. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at fair value on the date of donation. Such donations are reported as unrestricted contributions unless the donor specifically restricts the asset's use. Also see *Note 8, Property & Equipment*.

#### 3h. Prior Year Information

The financial statements display prior-year, summarized information for comparative purposes. The prior year information is presented in total but not by net asset class (with donor restrictions, without donor restrictions). Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, the summarized information should be read in conjunction with the organization's financial statements for the prior year from which it is derived. Certain prior-year amounts have been reclassified to conform to the current year presentation.

#### 4. Liquidity and Availability

BFA has calculated that as of December 31, 2020, it had financial assets of \$824,436 (cash, investments and accounts receivable less board designated net assets) that will become available within one year for general expenditure. In 2020, the organization had average daily expenses of \$3,650, excluding depreciation and donated goods. Therefore, the \$824,436 of available financial assets could theoretically fund operations for 226 days at 2020 expenditure levels.

As part of BFA's liquidity management plan, cash in excess of daily requirements may be invested in short-term investments and money market funds.

Financial assets <u>not</u> considered available for general expenditure within one year for the purpose of the above calculations include board designated funds of \$204,471 (see Note 3b) which are limited as to their use. However, the board-designated amounts could be made available, if

#### **Notes to Audited Financial Statements**

December 31, 2020

necessary, by vote of the board of directors. Other donor-restricted funds are considered available for general expenditure because they are available to fund budgeted initiatives (e.g. client assistance payments).

#### 5. Grants & Contributions

BFA receives both cash and in-kind contributions from governmental and private agencies, churches, civic organizations, businesses and individuals as described in the following table.

Funding Source	Amount
Private Grants & Contributions	
Individuals, Businesses, Churches & Civic Orgs.	\$ 1,077,760
Private Foundations	147,200
Total Private Grants & Contributions	\$ 1,224,960
Donated Goods	
Food Pantry Donations	637,808
Christmas Presents & School Supplies	158,480
Commodities	302,124
Total Donated Goods	\$ 1,098,412
Government Grants & Contracts	
North Carolina & Federal Government Agencies	104,216
Brunswick County & Local Municipalities	191,874
Total Government Grants & Contracts	\$ 296,090

#### Accounts Receivable

The accounts receivable balance of \$64,221 consists primarily of reimbursement requests submitted prior to December 31 for which the organization had yet to receive payment as of year-end. Management believes the amounts are fully collectible and so no provision has been made for uncollectible amounts.

## 6. Inventory

Inventory consists of purchased and donated food (also see Note 11). Purchased food inventory is recorded at cost. Donated goods are recorded at estimated fair value. See Note 3d for the methods used to value food and other donated items.

#### **Notes to Audited Financial Statements**

December 31, 2020

#### 7. Investments

A summary of investments as of December 31 is as follows:

	Fair Value (Level 1 *)	Cost	Unrealized Gain (Loss)
Mutual Funds – Bonds	\$ 152,005	\$ 148,253	\$ 3,752
Mutual Funds – Stocks	169,341	<u> 142,890</u>	<u>26,451</u>
	\$ 321,346	\$ 291,143	\$ 30,203

<sup>\*</sup> In establishing the "fair value" of its investments, BFA follows FASB ASC topic 820, Fair Value Measurements and Disclosures, which provides a basic hierarchy for measuring fair values. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The fair values for BFA's investments are determined by reference to quoted market prices (i.e. level 1 measurements).

On the Statement of Activities, the line item "Investment Income" total of \$29,581 consists of interest and dividend income of \$4,557 plus realized and unrealized gains of \$25,024.

## 8. Property and Equipment

The Property and Equipment balance is stated at cost and consists of the following:

	<u>12/31/20</u>
Leasehold Improvements	\$ 37,958
Vehicles, Furniture & Equipment	94,240
	132,198
Less accumulated depreciation	(66,480)
Total	\$ 65,718

Depreciation is computed using the straight-line method over the estimated useful lives of the assets (10 years for leasehold improvements, five years for equipment). Depreciation expense for the year totaled \$21,281 and appears as a line item on the Statement of Functional Expenses.

## 9. Accounts Payable & Accrued Liabilities

The accounts payable and accrued liabilities balance of \$53,932 consists of operational accounts payable totaling \$27,815 and payroll-related liabilities totaling \$26,117.

#### **Notes to Audited Financial Statements**

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#### 10. Restrictions on Net Assets

During the course of the year, funds totaling \$442,291 that were initially restricted for a variety of uses were expended for their intended purposes and released from restriction. These appear as the line item "Net Assets Released from Restriction" on the Statement of Activities.

As of December 31, the organization's total net assets of \$1,111,542 were comprised of net assets without donor restriction of \$789,573 and net assets with donor restrictions of \$321,969 that are to be used for various types of client assistance (e.g. food, housing, utilities). Once BFA has expended the funds for the intended purposes, it will release them from restriction.

#### 11. Client Assistance & Donated Goods

BFA receives a substantial portion of its contributions revenue in the form of donated goods. The in-kind revenue consists of food pantry donations by area churches, businesses and individuals; commodities donations (canned goods and frozen foods); and donated toys and school supplies that it distributes at Christmas and "Christmas in July" to area families. See *Note 3d, Contributions* for the methods used to value donated items.

The "Donated Goods" revenue line item of \$1,098,412 on the Statement of Activities is offset by an expense of the same amount within the "Client Assistance" line item on the Statement of Functional Expenses. The client assistance line also includes cash expenditures made on behalf of clients such as emergency housing and utility payment assistance and food purchases.

#### 12. Leases

BFA rents 7,200 square feet of retail space at the Twin Creek Plaza in Shallotte, NC under a lease agreement with a local landlord. Rent for the year totaled \$57,600 and is included within the line item "Occupancy" on the Statement of Functional Expenses. The 10-year lease terminates in June 2025. BFA is also responsible for monthly expenses related to common area maintenance and property taxes totaling approximately \$12,000 annually. These expenses are included within the line item "Occupancy" on the Statement of Functional Expenses.

Agreed-upon future annual minimum lease payments totaling \$264,600 are scheduled as follows:

2021		57,600
2022		58,500
2023		59,400
2024		59,400
2025		29,700
	Total	\$ 264,600

#### **Notes to Audited Financial Statements**

December 31, 2020

BFA sub-leases approximately 400 square feet of space to New Hope Clinic, a nonprofit organization, under a cooperative arrangement to provide access to free health care to their mutual clients.

BFA rents approximately 2,000 square feet of retail space at the Leland Business Center in Leland, NC under a lease agreement with a local landlord. Rent for the year totaled \$18,000 and is included within the line item "Occupancy" on the Statement of Functional Expenses. The lease is renewed annually.

#### 13. Income Taxes

The organization is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code. Additionally, it does not generate business income unrelated to its exempt purpose and therefore has made no provision for income taxes or uncertain tax positions in the financial statements. There are no federal or state tax audits of the organization in progress and BFA believes it is not subject to tax examinations for fiscal years prior to 2017.

### 14. Subsequent Events

As of the date of this report, the COVID-19 virus continues to create worldwide disruption to economic activity. While it is still too early to assess the long-term financial or programmatic impacts of this massive public health crisis, BFA continued to provide assistance to its clients throughout 2020 and received strong community financial support to operate during the pandemic (see Note 5). Management is actively monitoring State and federal relief bills and private grant sources for future funding opportunities.

BFA received a Paycheck Protection Program Forgivable Loan of \$80,072 which was fully forgiven in February 2021 and is reflected as non-operating revenue on the Statement of Activities in accordance with the guidance provided under FASB ASC 958-605, *Not-for-Profit Entities – Revenue Recognition*, since the conditions for loan forgiveness had been substantially met.

BFA has evaluated events that have occurred subsequent to the statement of financial position date (December 31, 2020) and through the date that the Independent Auditor's Report was available to be issued (April 30, 2021). No events have occurred during that period that would require adjustments to the audited financial statements or disclosures in these notes other than as previously discussed.