



Audited Financial Statements  
for the year ended  
December 31, 2017  
(with comparative totals for 2016)

BRUNSWICK FAMILY ASSISTANCE AGENCY, INC.

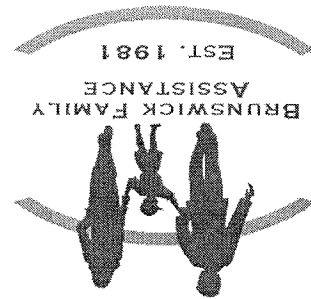


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bearingmancpa

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Brunswick Family Assistance Agency, Inc.  
Shallotte, North Carolina

We have audited the accompanying financial statements of Brunswick Family Assistance Agency, Inc. ("BFA"), a nonprofit organization, which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows, for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BFA as of December 31, 2017 and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

**Prior Year Summarized Comparative Information**

We have previously audited BFA's 2016 financial statements and our report dated March 21, 2017 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Bearman CPA PC*

Wilmington, North Carolina  
March 14, 2018



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Brunswick Family Assistance Agency, Inc.  
**Statement of Financial Position**  
as of December 31, 2017  
(with comparative totals for 2016)

	<u>12/31/17</u>	<u>12/31/16</u>
<b>Assets</b>		
Cash and Cash Equivalents (Note 3c)	\$ 301,652	\$ 237,166
Accounts Receivable (Note 4)	11,458	15,894
Inventory (Note 5)	64,934	75,351
Prepaid Expenses	8,752	8,427
Investments (Note 6)	154,492	139,316
Property & Equipment (Note 7)	36,926	43,835
<b>Total Assets</b>	<b>\$ 578,214</b>	<b>\$ 519,989</b>
<b>Liabilities &amp; Net Assets</b>		
Accounts Payable & Accrued Liabilities (Note 8)	\$ 63,667	\$ 24,768
<b>Total Liabilities</b>	<b>63,667</b>	<b>24,768</b>
Net Assets		
Unrestricted (Note 3b)	506,329	476,323
Temporarily Restricted (Notes 3b & 9)	8,218	18,898
Permanently Restricted (Note 3b)	-	-
<b>Total Net Assets</b>	<b>514,547</b>	<b>495,221</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 578,214</b>	<b>\$ 519,989</b>

The accompanying notes are an integral part of these financial statements.

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<b>OPERATING</b>			
	2017	2016	
	Total	Total	
	Temporarily Restricted	Unrestricted	
<b>Revenue</b>			
Private Grants & Contributions (Note 4)	\$ 533,427	\$ 471,127	\$ 483,427
Donated Goods (Note 10)	736,649	701,971	736,649
Government Grants & Contracts (Note 4)	160,188	183,757	140,491
Thrift Store Sales	192,118	175,981	192,118
Special Events, net (see Note 3e)	23,542	7,034	23,542
Investment Income (Note 6)	9,889	7,244	9,889
Other Income	358	739	358
Net Assets Released from Restriction (Note 9)	-	-	80,377
	(80,377)	-	(80,377)
<b>Total Revenue</b>	<b>1,656,171</b>	<b>1,547,853</b>	<b>1,666,851</b>
<b>Expense</b>			
Program (Note 3e)	1,343,255	1,278,596	1,343,255
Brunswick Family Assistance Agency	164,625	169,136	164,625
Thrift Store Operations	-	-	-
Management & General (Note 3e)	79,557	83,479	79,557
Fundraising (Note 3e)	49,408	40,631	49,408
<b>Total Expense</b>	<b>1,636,845</b>	<b>1,571,842</b>	<b>1,636,845</b>
<b>Increase (Decrease) in Net Assets</b>	<b>30,006</b>	<b>(23,989)</b>	<b>30,006</b>
Net Assets Beginning of Year	476,323	495,221	476,323
<b>Net Assets End of Year</b>	<b>\$ 506,329</b>	<b>\$ 495,221</b>	<b>\$ 506,329</b>

Brunswick Family Assistance Agency, Inc.  
**Statement of Activities**  
for the year ended December 31, 2017  
(with comparative totals for 2016)

The accompanying notes are an integral part of these financial statements.

Expense Type	Program		Management & General	Fundraising	Total	2017	2016
	BFA	Thrift Store					
Wages & Benefits	\$ 171,243	\$ 108,830	\$ 50,814	\$ 23,877	\$ 354,764	\$ 381,721	Total
Contracted Services	6,151	-	10,752	11,013	27,916	19,935	
Client Assistance (Note 10)	1,079,046	-	-	-	1,079,046	1,002,519	
General Operations	26,644	5,372	8,788	13,102	53,906	52,595	
Occupancy (Note 11)	60,171	50,423	9,203	1,416	121,213	115,072	
<b>Total Expense</b>	<b>\$ 1,343,255</b>	<b>\$ 164,625</b>	<b>\$ 79,557</b>	<b>\$ 49,408</b>	<b>\$ 1,636,845</b>	<b>\$ 1,571,842</b>	

Brunswick Family Assistance Agency, Inc.  
**Statement of Functional Expenses**  
 for the year ended December 31, 2017  
 (with comparative totals for 2016)

Brunswick Family Assistance Agency, Inc.  
**Statement of Cash Flows**  
for the year ended December 31, 2017  
(with comparative totals for 2016)

2017	2016	
\$ 19,326	\$ (23,989)	Change in Net Assets
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Changes in certain assets and liabilities:		
4,436	4,586	Accounts Receivable
(325)	-	Prepaid Expenses
10,417	(19,659)	Inventory
38,899	5,854	Accounts Payable & Accrued Expenses
(3,322)	609	Unrealized (gains) losses on investments
6,909	6,909	Depreciation
70,916	(25,690)	Net Cash Provided by Operating Activities
<b>Cash Flows from Investing Activities</b>		
(6,430)	(7,853)	Purchases of Investments
-	-	Purchases of Property & Equipment
(6,430)	(7,853)	Net Cash Used in Investing Activities
<b>Cash Flows from Financing Activities</b>		
-	-	None
<b>Net Increase (Decrease) in Cash</b>		
237,166	270,709	Cash and cash equivalents, beginning of year
<b>\$ 301,652</b>	<b>\$ 237,166</b>	<b>Cash and cash equivalents, end of year</b>

The accompanying notes are an integral part of these financial statements.

## 1. Organization

Brunswick Family Assistance Agency, Inc. ("BFA") is a North Carolina nonprofit corporation organized in August 1981. The organization is exempt from income taxes under the Internal Revenue Service Code Section 501(c)(3). As such, contributions to the organization are tax deductible.

## 2. Mission

BFA is dedicated to improving the lives of families and individuals in crisis in Brunswick County, who are willing to help themselves, by providing emergency assistance and educational and skills development programs. The organization envisions a community where all people have access to an adequate and nutritious supply of food and sufficient resources to sustain themselves.

BFA achieves its mission through a wide variety of programs that provide: life-sustaining aid including food, clothing, emergency and disaster assistance; case management services to help homeless and near homeless families and individuals; and referral services to increase awareness of other area resources available to clients. Also, BFA runs the Family Thrift Store offering low-cost, practical necessities to the community such as clothing and furniture.

## 3. Summary of Significant Accounting Policies

BFA prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit organizations using the accrual basis of accounting. As such, revenues are recorded when earned and expenses are recorded when incurred. The significant accounting and reporting policies used by the organization are described below to enhance the usefulness and understandability of the financial statements.

### 3a. Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the organization's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The organization's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

### 3b. Net Asset Classes

The Financial Accounting Standards Board *Accounting Standards Codification* (FASB ASC) topic 958, "Not-for-Profit Entities," requires the reporting of the organization's activities by net

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The financial statements report net assets and changes in net assets in three classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

**Unrestricted net assets** are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

**Temporarily restricted net assets** are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The organization's unspent contributions are classified in this class if the donor limited their use. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from temporarily restricted to unrestricted net assets.

**Permanently restricted net assets** result from contributions to the organization that must be maintained permanently. Typically, the future investment returns on such assets may be used in full or in part for the operations of the organization. As of December 31, BFA held no permanently restricted net assets.

### 3c. Cash and Cash Equivalents

The organization considers short-term, interest bearing, highly liquid investments with original maturities of three months or less to be cash equivalents for purposes of financial statement presentation. At various times during the year, the organization's cash balance in financial institutions has exceeded the Federal Deposit Insurance Corporation (FDIC) insurance limit of \$250,000 per depositor. The financial institutions have strong credit ratings and management believes that the credit risks related to these deposits are minimal.

### 3d. Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in unrestricted net assets unless the use of the contributed assets is specifically restricted by the donor (see Note 3b, previously). Also see Note 9, *Restrictions on Net Assets and Note 4, Grants & Contributions*.

Contributed services are only recorded if they meet the requirements for recognition (such as if they require specialized skills and would otherwise have been purchased by the organization). These requirements are outlined in FASB ASC 958-605-25-16, "Contributed Services."

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While many individuals volunteer significant amounts of time and perform a variety of tasks for the organization, their services do not meet the criteria for recognition and are, therefore, not reflected in the financial statements.

The organization receives a large amount of donated food that is distributed to clients through its food pantry. The agency logs and weighs all food received and assigns a fair value to the donation based on its weight. Donations are assigned a value based on the average price per pound the agency would pay if it were to buy a basket of typically donated items. The donated goods were valued at \$1.42 per pound. Also see *Note 10, Client Assistance & Donated Goods*.

BFA distributes donated toys and school supplies at Christmas and "Christmas in July," respectively, to area families. It estimates the value of each gift bag at \$100 based on the price the agency would have had to pay for the contents of a typical bag if they had not been donated. Also see *Note 10, Client Assistance & Donated Goods*.

### ***3e. Functional Allocation of Expenses***

The Statement of Activities presents expenses by functional classification (program, management and general, and fundraising). Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using an objective basis (such as staff members' time). The Statement of Functional Expenses presents these same expenses by natural classification (e.g. wages, contracted services).

*Management and General* activities include the functions necessary to provide support for the organization's program. These include those that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar activities that ensure an adequate working environment and an equitable employment program.

*Fundraising* activities include publicizing and conducting fundraising campaigns; maintaining donor lists; conducting special fundraising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others. The direct costs of fundraising events are excluded from the Statement of Functional Expenses because they are netted against the associated special events revenue as described below.

BFA hosts occasional special events to increase awareness of its mission and to raise funds for the organization. During the year, it incurred \$10,859 of expenses in connection with these events. These disbursements are considered primarily fundraising costs and are therefore netted against special events revenue of \$34,401. The net amount of \$23,542 appears on the Statement of Activities as the line item "Special Events, net."

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**3f. Investments**

Investments are reported at their fair value in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets. Investment income and gains are reported as increases in unrestricted net assets as there are no donor-imposed restrictions upon them. Also see *Note 6, Investments*.

**3g. Property & Equipment**

BFA capitalizes property and equipment costing more than \$1,000 with a useful life of more than one year. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at fair value on the date of donation. Such donations are reported as unrestricted contributions unless the donor specifically restricts the asset's use. Also see *Note 7, Property & Equipment*.

**3h. Prior Year Information**

The financial statements display prior-year, summarized information for comparative purposes. The prior year information is presented in total but not by net asset class (unrestricted, temporarily restricted, and permanently restricted). Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, the summarized information should be read in conjunction with the organization's financial statements for the prior year from which it is derived. Certain prior-year amounts have been reclassified to conform to the current year presentation.

**4. Grants & Contributions**

BFA receives both cash and in-kind contributions from a variety of governmental and private agencies. The Statement of Activities line items "Private Grants & Contributions" (\$533,427), "Donated Goods" (\$736,649), and "Government Grants & Contracts" (\$160,188), total \$1,430,264, and are further described in the table on the next page.

**Accounts Receivable**

The accounts receivable balance of \$11,548 consists primarily of reimbursement requests submitted prior to December 31 for which the organization has yet to receive payment. Management believes the amounts are fully collectible and so no provision has been made for uncollectible amounts.

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**Branswick Family Assistance Agency, Inc.**  
**Notes to Audited Financial Statements**  
 December 31, 2017

Summary of Grants and Contributions

Grants and contributions are displayed as three line items on the Statement of Activities grouped as follows:

Funding Source		
Amount	%	% Total
<b>Private Grants &amp; Contributions</b>		
Individuals & Organizations	\$ 474,777	33%
Private Foundations	58,650	4%
<b>Donated Goods (see Note 10)</b>		
Food Pantry Donations	390,257	28%
Christmas Presents & School Supplies	176,715	12%
NC Dept. Agriculture – Commodities	169,677	12%
<b>Government Grants &amp; Contracts</b>		
NC State & Federal Government Agencies	30,462	2%
Brunswick County & Local Municipalities	129,726	9%
<b>Total Grants &amp; Contributions</b>	<b>\$ 1,430,264</b>	<b>100%</b>

**5. Inventory**

Inventory consists of purchased and donated food (also see Note 10), as well as clothing and furniture donations held for sale in the organization's thrift store. Purchased food inventory is recorded at cost. Donated goods are recorded at estimated fair value. The organization estimates the fair value of clothing and furniture inventory items by using recent sales prices of similar items. See Note 3d for the methods used to value food and other donated items.

**6. Investments**

A summary of investments as of December 31 is as follows:

	Fair Value	Cost	Unrealized Gain (Loss)
Cash/Money Funds	\$ 468	\$ 468	\$ 0
Equities	5,370	5,424	(54)
Mutual Funds	148,654	144,722	3,932
	\$ 154,492	\$ 150,614	\$ 3,878

In establishing the "fair value" of its investments, BFA follows FASB ASC topic 820, *Fair Value Measurements and Disclosures*, which provides a basic hierarchy for measuring fair values. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3

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Brunswick Family Assistance Agency, Inc.  
**Notes to Audited Financial Statements**  
 December 31, 2017

measurements). *The fair values for BFA's investments are determined by reference to quoted market prices (i.e. level 1 measurements).*

On the Statement of Activities, the line item "Investment Income" total of \$9,889 consists of realized and unrealized gains of \$5,751 plus interest and dividend income of \$6,089 less fees of \$1,951.

**7. Property and Equipment**

The Property and Equipment balance is stated at cost and consists of the following:

	12/31/17
Leasehold Improvements	\$ 37,958
Vehicle, Furniture & Equipment	<u>15,566</u>
	53,524
Less accumulated depreciation	<u>(16,598)</u>
Total	\$ 36,926

Depreciation is computed using the straight-line method over the estimated useful lives of the assets (10 years for leasehold improvements, five years for equipment). Depreciation expense for the year totaled \$6,909 and appears within the line item "Occupancy" on the Statement of Functional Expenses.

**8. Accounts Payable & Accrued Liabilities**

The accounts payable and accrued liabilities balance of \$63,667 consists of operational accounts payable totaling \$50,477 and payroll-related liabilities totaling \$13,190.

**9. Restrictions on Net Assets**

During the course of the year, funds totaling \$80,377 that were initially restricted for a variety of uses were expended for their intended purposes and released from restriction. These appear as the line item "Net Assets Released from Restriction" on the Statement of Activities.

As of December 31, the organization's total net assets of \$514,547 were comprised of unrestricted net assets of \$506,329 and temporarily restricted net assets of \$8,218. The restricted funds are to be used to assist clients with their utility bills. Once BFA has expended the funds for the intended purpose, they will be released from restriction.

**10. Client Assistance & Donated Goods**

BFA receives a substantial portion of its contributions revenue in the form of donated goods. The in-kind revenue consists of food pantry donations by area churches, businesses and individuals.

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Brunswick Family Assistance Agency, Inc.  
**Notes to Audited Financial Statements**  
 December 31, 2017

commodities donations (canned goods and frozen foods) delivered by the North Carolina Department of Agriculture and Consumer Services; and donated toys and school supplies that it distributes at Christmas and "Christmas in July" to area families. See *Note 3d, Contributions* for the methods used to value donated items.

The "Donated Goods" revenue line item of \$736,649 on the Statement of Activities is offset by an expense within the "Client Assistance" line item on the Statement of Functional Expenses. The balance of donated goods remaining at year-end has been included in the "Inventory" line item on the Statement of Financial Position.

**11. Leases**

BFA rents 7,200 square feet of retail space at the Twin Creek Plaza in Shallotte, NC under a lease agreement with a local landlord. Rent for the year totaled \$54,900 and is included within the line item "Occupancy" on the Statement of Functional Expenses. The 10-year lease terminates in June 2025.

BFA is also responsible for monthly expenses related to common area maintenance and property taxes approximating \$16,500 annually. It is included within the line item "Occupancy" on the Statement of Functional Expenses.

BFA sub-leases approximately 400 square feet of space to New Hope Clinic, a nonprofit organization, under a cooperative arrangement to provide access to free health care to their mutual clients.

BFA rents 1,000 square feet of retail space at the Leland Business Center in Leland, NC under a lease agreement with a local landlord. Rent for the year totaled \$1,500 and is included within the line item "Occupancy" on the Statement of Functional Expenses. The 2-year lease terminates November 2019.

Agreed-upon future annual minimum lease payments totaling \$451,200 are scheduled as follows:

2018	\$ 64,800				
2019	64,200				
2020	57,600				
2021	57,600				
2022	58,500				
Thereafter	<u>148,500</u>				
Total	\$ 451,200				

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**12. Income Taxes**

The organization is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code. Additionally, it does not generate business income unrelated to its exempt purpose and therefore has made no provision for income taxes or uncertain tax positions in the financial statements. There are no federal or state tax audits of the organization in progress and BFA believes it is not subject to tax examinations for fiscal years prior to 2014.

**13. Subsequent Events**

BFA has evaluated events that have occurred subsequent to the statement of financial position date (December 31, 2017) and through the date that the Independent Auditor's Report was available to be issued (March 14, 2018). No events have occurred during that period that would require adjustments to the audited financial statements or disclosures in these notes.

See the Independent Auditor's Report